



CFO Partner & Investment Banking

www.fiscalfoxpartners.com

Business Owner / CXOs Challenges

Is this Your Feeling Too ?

Business is doing well, but what should we do different to evolve into a large organization?

How are our competitors able to make better margins?

We are profitable, but we don't know which sales channel / product category is the most profitable one.

There is profitability in the business, but its all stuck in the working capital. How do we improve our working capital cycle.

We do have a good accounts team, but there might be lot of checks and balances which can be improved.



Looking to raise funds / acquire targets, and need someone to handle the process end to end.

Looking for due diligence support / PMO services for our fundraising / M&A / IPO process.

We know what needs to be done, but needs someone to execute.

Looking for someone who can look at the business from an independent lens.

We need assistance on hiring the right talent / training the team.

Fiscal Fox Partners Introduction

Our Vision

“We partner with businesses to elevate their **Finance** and **M&A** capabilities, driving growth, investor confidence, and operational excellence.”



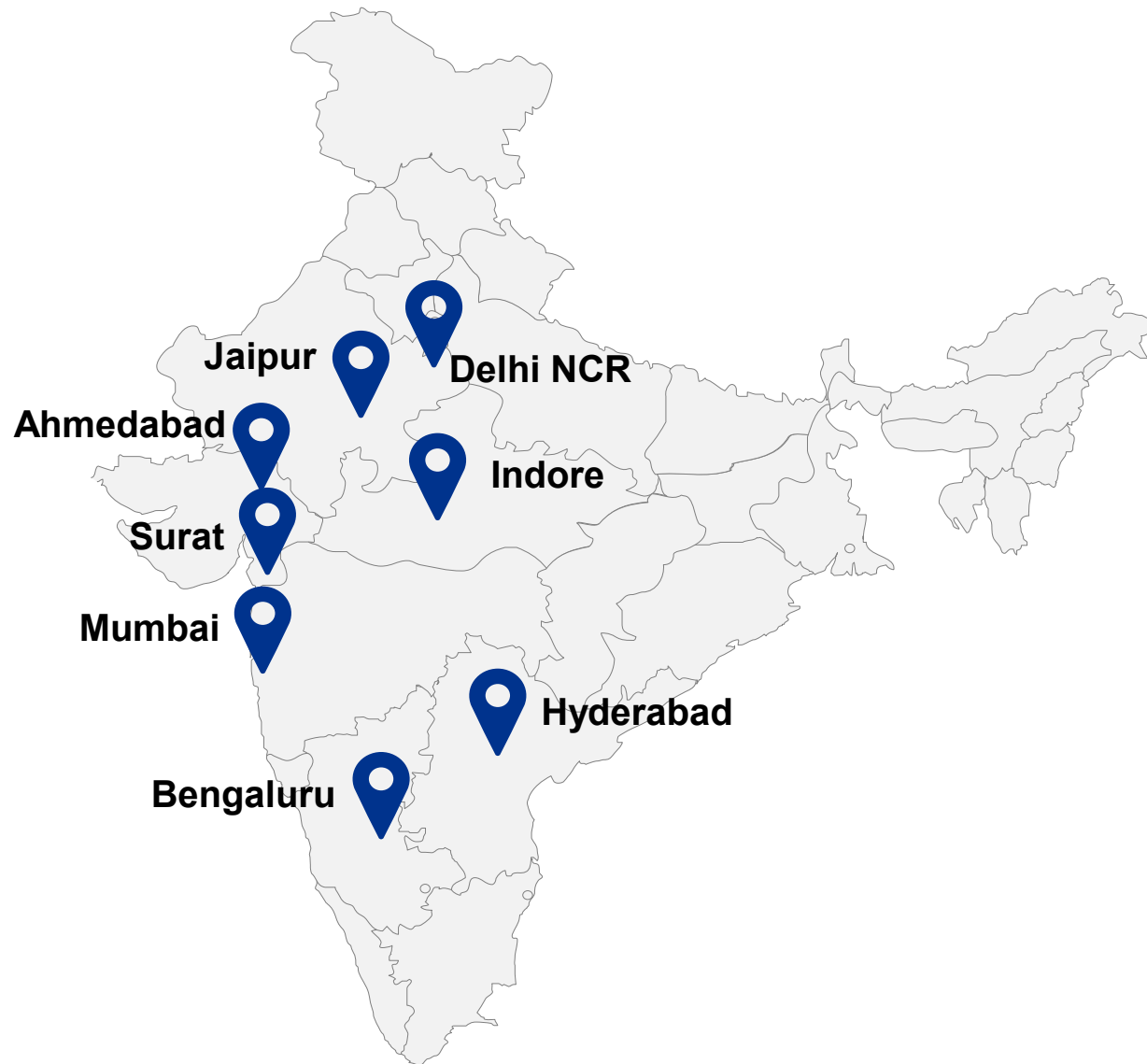
Your One-Stop Finance Partner



Fiscal Fox Value Proposition

1	Applying Large Cap Expertise to SME Companies		We apply systems and processes and train your team to streamline and modernize activities like a large firm does
2	Talent from Top Consulting Firms including Big 4		Our people are our biggest assets, and they come with top notch consulting experience
3	End-to-End CFO & Transaction Support		From bookkeeping to boardroom strategy, we provide full-spectrum support including virtual CFO, M&A, and fundraising advisory
4	Outcome Based Engagement Model		Milestone-based, retainership, or success-fee linked engagement models
5	Speed, Flexibility & Execution Focus		Our agile team ensures faster turnaround, real-time decision-making support
6	Affordable Excellence		Get top consulting firm level insights without that level of cost
7	One Stop Shop for Finance & Strategy Services		One Stop Solution for Finance and M&A Services

Our Presence



15 Partners

**200+
Professionals**

Our People are our Biggest Assets.

**We believe in Employees First
Policy.**

Our Core Values

CONFIDENTIALITY

Confidentiality is at the core of our commitment. We safeguard your information with the utmost integrity.

TRUST

Trust is the foundation of every relationship we build, ensuring transparency and reliability in all our interactions.

PARTNERSHIP

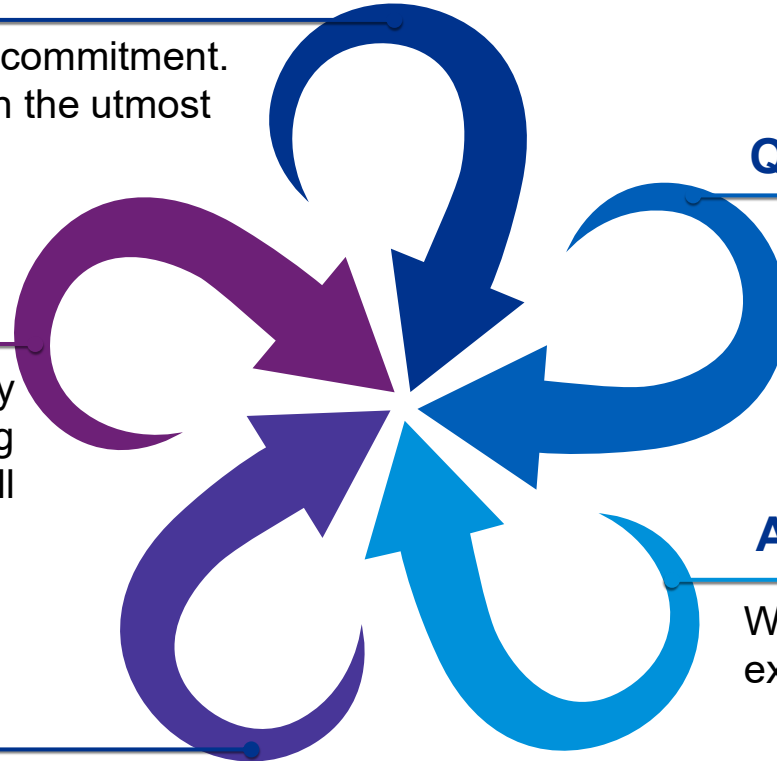
We believe in the power of Partnership – our clients, partners and the team – who bring in synergy and success.

QUALITY

We uphold the highest standards of quality, delivering excellence in every solution we provide.

ACCOUNTABILITY

We take ownership of outcomes, acting as a true extension of your leadership team.





Our Services

Our Services (1/2)

01

**Bookkeeping &
Legal
Compliances**



02

**Financial
Planning &
Analysis**



03

**Fundraising,
M&A and Joint
Ventures**



04

**Finance & Tax
Due Diligence /
Vendor Assist**



05

**Mainboard &
SME IPO
Advisory**



06

**Investor
Relations**



Our Services (2/2)

07

**Audit &
Assurance**



08

**Direct & Indirect
Taxation**



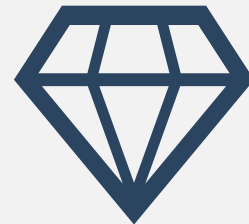
09

**Forensic
Accounting &
Fraud
Prevention**



10

**Business &
Corporate
Valuations**



11

**Certifications
from CA / CS**



12

**Talent Hiring &
Training**



Services Across Business Lifecycle (1/2)

- ✓ Business Segment Wise Monthly P&L, Balance Sheet and Cash Flow
- ✓ KPI Performance Tracker
- ✓ Profitability Improvement Initiatives
- ✓ Peer benchmarking
- ✓ Working Capital Management

- ✓ Analysis of revenue streams, margins, customer & product mix
- ✓ Assessment of working capital trends
- ✓ Identification of potential financial red flags
- ✓ Review of Direct & Indirect Tax compliances

- ✓ Strategic Communication & Positioning
- ✓ Investor Collateral & Reporting
- ✓ Stakeholder Engagement
- ✓ Advisory & Insights
- ✓ Investor rights, reporting, & compliance obligations

Bookkeeping
& Legal
Compliances

Financial
Planning &
Analysis

Fundraising,
M&A and
Joint Ventures

Finance & Tax
Diligence /
Vendor Assist

Mainboard &
SME IPO
Advisory

Investor
Relations

- ✓ Day to Day Bookkeeping
- ✓ All Legal Compliances
- ✓ Tax Compliances
- ✓ Monthly MIS

Sell Side:

- ✓ Fundraising readiness inc. deal collaterals
- ✓ Investor Calls, Valuation, Negotiation & Transaction Closing

Buy side:

- ✓ Scouting of M&A targets as per Co. strategy
- ✓ Investor Calls, Valuation, Negotiation and Transaction Closing

- ✓ Complete Project Management, so you can focus on business
- ✓ Financial reporting, as per SEBI
- ✓ Assist in Pre-IPO Business Plan & Investor Presentation
- ✓ Tax, ESG & Other areas
- ✓ VDR support / Data room management

Modular and customizable - choose only the services that align with your current business priorities

Services Across Business Lifecycle (2/2)

- ✓ Preparation & filing of ITR
- ✓ Tax planning advisory
- ✓ Representation and support before Dept.
- ✓ GST compliance, health check and risk assessment
- ✓ Transaction structuring for tax efficiency

- ✓ Valuation for fundraising, M&A, restructuring, ESOPs, or regulatory purposes
- ✓ Industry and market benchmarking to validate valuation multiples
- ✓ Valuation under Income Tax & Companies Act
- ✓ Fairness opinion reports for M&A, slump sale, hive-off, or internal restructuring

- ✓ Talent Acquisition
- ✓ Functional training on budgeting, monthly MIS, compliance, taxation
- ✓ Handholding client team until independent delivery is ensured

Internal Audit & Statutory Audit

Direct & Indirect Taxation

Forensic Accounting & Fraud Prevention

Business & Corporate Valuations

Certifications from CA / CS

Talent Hiring & Training

- ✓ Process analysis to highlight non-compliances
- ✓ Implement and monitor SOPs based on Internal Control
- ✓ Independent assurance assignments for listed & unlisted companies

- ✓ Investigate embezzlement, forgery, & insider trading
- ✓ Expert testimony in civil or criminal cases involving financial fraud
- ✓ Due diligence on potential business partners or investments
- ✓ Investigate allegations of IP theft, such as copyright infringement, etc.

- ✓ Stock Audits, Compliance audits, Performance audits, etc.
- ✓ Tax audit as required by the Income Tax Act
- ✓ Any other audits / certifications as required under any Statutory Act

Modular and customizable - choose only the services that align with your current business priorities

Our Valued Clients

Select IPO / DD credentials



Select Advisory credentials



Select Audit credentials





Our Team

Our Leadership Team



Avishek Somani, Managing Partner

- Avishek brings in ~15 years of experience in the field of Fundraising, Cross Border M&A, IPO Advisory and Corporate Finance. His experience includes working with KPMG, London based PE firm, HCL Technologies, & Dalmia Bharat – India & as CFO in Germany
- **Qualification:** MBA (India & France), Chartered Accountant, Company Secretary, B. Com (H)



K. K. Maloo, Partner

- Mr. Maloo has 30+ years of experience in the field of Statutory Audit, Direct Taxes and Company Law. His specialization is handling matters with regulatory authorities of Income Tax and SEBI.
- **Qualification:** Chartered Accountant, B. Com



Aparajita Ahuja, Partner

- Aparajita has 18+ years of experience as an Investor and Partner in CX Partners, leading PE firm. Her expertise includes leading investments and managing portfolio companies through board positions. She has been on board of several companies.
- **Qualification:** Chartered Accountant, B.Com (H)

Our Leadership Team



Vikas Asawa, Partner

- Vikas brings in rich experience of IPO advisory, IND AS Conversion, Forensic Audits, Due Diligence and Internal / Statutory audits. He brings in 10+ years of experience. In the past, he was associated with Suresh Surana & Associates.
- **Qualification:** Chartered Accountant, IFRS (ACCA UK) DISA (ICAI), FAFD (ICAI), B. Com (H),



Harish Sanghvi, Partner

- Harish is a subject matter expert of GST Consulting, Tax Structuring and related compliances. His experience spans across sectors from working with Gems and Jewellery, Restaurants to Entertainment and FMCG.
- **Qualification:** Chartered Accountant, B. Com



Nitesh Rajpurohit, Partner

- Nitesh has experience of Accounting, Internal / Statutory Audits, IFC, and Management Consultancy Services.
- **Qualification:** Chartered Accountant, Forensic Accounting and Fraud Detection, BMS



THANK YOU

Please get in touch with us at

Avishek Somani

M: +91 7289 88 99 00

E: avishek@fiscalfoxpartners.com

W: www.fiscalfoxpartners.com

CXO Plus Private Limited / Maheshwari & Co.

Delhi NCR

746, 7th Floor, Tower A, JMD Megapolis, Sector 48, Sohna Road,
Gurgaon-122018

Mumbai

1302/1303, Solaris One Vijay Nagar, Opp. Teli Gali, Andheri (East)
Mumbai - 400069

Ahmedabad

A604, Safal Parisar 2, Near SOBO Centre South Bhopal, SP Ring
Road, Ahmedabad, 380058

Jaipur

S-3, Aastha Square, R-18, Yudhisthar Marg, C-Scheme, Jaipur
302001

Indore

201, M. M. Tower, Ushagang, Chhawani, Indore - 452001

Bengaluru

No.29, Shreenidhi Nilaya, 3rd main road, 1st cross Annayappa
Layout, Konennagrahara Hal, Bengaluru- 560017

Hyderabad

107, 1st Floor, Goshamahal Road, Near New Santosh Dhaba, 1
Begum Bazar, Hyderabad- 500012